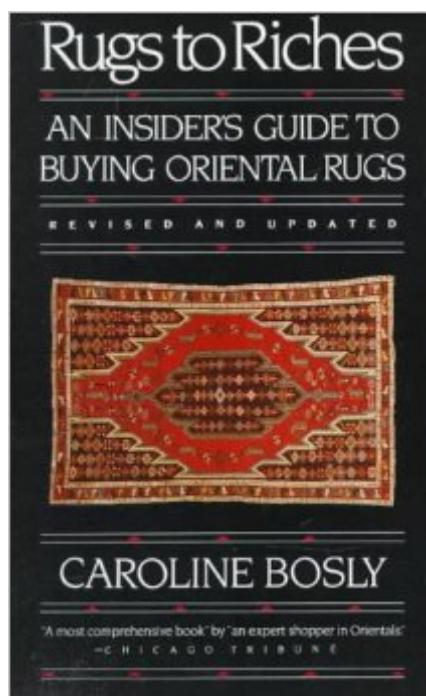


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Rugs To Riches: An Insider's Guide To Buying Oriental Rugs, Revised & Updated Edition



Synopsis

Rugs to Riches is an authoritative, lively, and eminently practical guide for people who want to learn the dos and don'ts of choosing handmade oriental rugs. Caroline Bosly, one of the foremost rug brokers in the world, describes the various types of rugs and their origins, explains the difference between buying new and antique rugs, and tells you how to buy a rug of any size at the best possible price. Written in a simple, straightforward style that strips away the mystique from oriental rugs, Rugs to Riches also advises you on: Determining whether a rug is handmade or not, and whether it has been altered in any way. Evaluating a rug's condition and determining whether the retail price is a fair one, using a simple point system. Bargaining down the price of a rug, no matter what type of store you find it in. Selling a rug and making a profit. Decorating with oriental rugs and ensuring that they remain clean and in good repair.

Book Information

Paperback: 256 pages

Publisher: Pantheon; Revised & Updated edition (May 12, 1985)

Language: English

ISBN-10: 0394739574

ISBN-13: 978-0394739571

Product Dimensions: 5.6 x 0.6 x 9.2 inches

Shipping Weight: 1.1 pounds

Average Customer Review: 4.4 out of 5 stars See all reviews (18 customer reviews)

Best Sellers Rank: #804,686 in Books (See Top 100 in Books) #30 in Books > Crafts, Hobbies & Home > Antiques & Collectibles > Houseware & Dining > Rugs #80 in Books > Crafts, Hobbies & Home > Crafts & Hobbies > Needlecrafts & Textile Crafts > Rugs #830 in Books > Arts & Photography > Decorative Arts & Design > Textile & Costume

Customer Reviews

I first encountered Rugs_to_Riches when I was researching and planning the purchase of my Persian Rug. I found five books at my local library, one of them dated 1908, that covered the topic of purchasing and keeping oriental carpets. All of them, with the exception of Rugs_to_Riches stated that "the carpets you buy today aren't as good as the old ones available 30, or 40, years ago." This is basically balderdash! Rugs_to_Riches proved to be a refreshing exception to this nonsense. It was the best starting guide that a beginner like me could find as I searched out one of those beautiful treasures of the orient. The pricing guides are good for comparison of type & quality, but

should not be relied upon for exact valuation of a carpet. Also, the old rule of "one man's trash is another man's treasure" applies here. Never ever purchase an oriental carpet because it may be valuable. If it doesn't match your home's decor, it'll end its life as a moth-eaten rag in your closet. Make sure that you actually like the piece before you buy it. I purchased my carpet in a bazaar, not at a dealer's shop in Houston, New York, or even, in L.A. As a consequence, my purchase was *FINAL*! If you plan on purchasing a carpet with even the slightest chance of returning it, because it doesn't match your decor, then go to a reputable dealer. If you are sure of your taste in carpets, design, and home decor, then, grab this reference, and book a flight to the Orient for a haggle-fest. Finally, on the purchasing of "antique" carpets. Never buy one, unless you see a pattern that you definitely want & you can't get it in a "new" carpet.

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